

<https://jobtacular.com/job/online-sales-specialist-95000-123000-year/>

Internet Marketing Specialist: Work-from-Home Opportunities Available

Description

Job Updated: January 11, 2025 3:54 pm

Are you a highly motivated and results-driven individual with proven experience in online sales? Do you thrive in a fast-paced, dynamic environment and have a passion for exceeding sales targets? If so, we want you to join our team as an Online Sales Specialist!

As an Online Sales Specialist, you will be responsible for developing and implementing online sales strategies that align with our business goals and objectives. You will generate leads through various online channels, engage with potential customers to build relationships and provide solutions, and close deals by effectively communicating the value of our products or services. You will also be responsible for managing the entire online sales process, including order processing, payment processing, and fulfillment, while providing exceptional customer service to clients.

Responsibilities:

- Develop and implement online sales strategies that align with business goals and objectives.
- Generate leads through online channels, including social media, email marketing, PPC advertising, and other digital marketing tactics.
- Qualify leads and identify potential customers, developing a pipeline of sales opportunities.
- Engage with leads and potential customers to build relationships, assess needs, and provide solutions.
- Close sales by effectively communicating the value of our products or services and overcoming objections.
- Manage the entire online sales process, including order processing, payment processing, and fulfillment.
- Provide exceptional customer service to clients, including answering questions, resolving issues, and handling returns and refunds.
- Collaborate with marketing and content teams to develop effective sales materials and campaigns.
- Analyze and interpret sales data to measure effectiveness and identify areas for improvement.
- Stay up-to-date with industry trends and best practices, and incorporate them into sales strategies.

Requirements:

- Bachelor's degree in sales, marketing, or a related field.
- Proven experience in online sales, with a strong track record of meeting or exceeding sales targets.

Hiring organization

Work From Home Recruiting

Employment Type

Full-time

Base Salary

\$ 95,000 - \$ 123,000

Industry

Customer Service

Job Location

Remote work from: United States; Canada; United Kingdom; Country; Country; Alabama; Alaska; Arizona; Arkansas; California; Colorado; Connecticut; Delaware; Florida; Georgia; Hawaii; Idaho; Illinois; Indiana; Iowa; Kansas; Kentucky; Louisiana; Maine; Maryland; Massachusetts; Michigan; Minnesota; Mississippi; Missouri; Montana; Nebraska; Nevada; New Hampshire; New Jersey; New Mexico; New York; North Carolina; North Dakota; Ohio; Oklahoma; Oregon; Pennsylvania; Rhode Island; South Carolina; South Dakota; Tennessee; Texas; Utah; Vermont; Virginia; Washington; West Virginia; Wisconsin; Wyoming

- Excellent communication, interpersonal, and negotiation skills.
- Strong knowledge of online sales channels and tactics, including social media, email marketing, and PPC advertising.
- Analytical and problem-solving skills, with the ability to interpret sales data and make informed recommendations.
- Ability to work independently and as part of a team, with a strong commitment to achieving business goals.
- Passion for sales and a desire to exceed sales targets and grow revenue.

Date posted

December 18, 2024

Valid through

01.01.2029

About Work From Home Recruiters

At Work From Home Recruiters, we are committed to bringing remote and work from home jobs to you from all over the web. We believe that the future of work is remote, and we are dedicated to helping job seekers find their dream job from the comfort of their own home. Our mission is to provide job seekers with access to the best remote and work from home jobs, while helping employers find the top talent they need to succeed in today's digital economy.

FAQs About Remote Work

Q: What is remote work? A: Remote work refers to work that is done outside of a traditional office setting. This can include working from home, a coffee shop, or any other location with an internet connection.

Q: What are the benefits of remote work? A: Remote work offers a number of benefits, including greater flexibility, improved work-life balance, and increased productivity. It also eliminates the need for a daily commute, which can save time and reduce stress.

Q: What are the challenges of remote work? A: Remote work can present some unique challenges, including isolation, distractions, and difficulty separating work and personal life. It requires strong communication skills and self-discipline to stay productive and connected to colleagues.

How to Apply

Our client is hosting an online webinar to discuss this position in more detail. Click the link below to register to learn more

[Visit Site](#)

Disclosure

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